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Bucks County Business Survey

Survey Results

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Company Information

1. Zip code where your business is located:

173 Responses

2. How long have you been located at this site?



0-5 years		66	38%
6-10 years		25	14%
11- 20 years		36	21%
More than 21 years		46	27%
Total		173	100%

3. Number of Employees in Bucks County:







171 Responses

4. What is the general nature of your business?

Retail		14	8%
Industrial/Manufacturing		8	5%
Technology/Communications		2	1%
Construction		7	4%
Service		39	23%
Engineering/Architecture		7	4%
Wholesale/Distribution		5	3%










Life Sciences (pharmaceuticals, medical devices, biotechnology, healthcare services, life sciences research and development, and supporting industries)		29	17%
Other, please specify		61	35%
Total		172	100%


5. What are your plans in the next three years?

No Change		58	34%
Expand		74	43%
Reduce		9	5%
Relocate		9	5%
New products or services		18	10%
Closing Business		5	3%
Total		173	100%



Factors Affecting Business Location

6. Please indicate why you chose this site to locate your business (please check the three that are most important to you):










Proximity to market, suppliers or complimentary businesses		67	39%
Location of Bucks County in the region		59	35%
Cost Factors: land, building utilities		52	30%
Skilled or educated labor force		13	8%
Local land use regulations		3	2%
Quality of life/community appeal for employees or self		47	27%
Tax incentives		2	1%
Transportation network		10	6%
Public investment: loans/financing by government or economic development agencies		7	4%

Quality of education (Grades K through 12)		12	7%
Other, please specify		45	26%

7. Is your facility sufficient for your needs?

Yes		133	79%
No		36	21%
Total		169	100%

8. If not, what are your current needs? (Check all that apply)









Parking		21	46%
Office or warehouse space		16	35%
Job training		1	2%
Security		1	2%
Water and sewer service		1	2%
Transportation		3	7%
Modernization		13	28%
Utilities/energy		2	4%
Other, please specify		10	22%

9. Which of the following support organizations/programs has your company worked with and how well did they provide assistance? (Check all that apply)

Top number is the count of respondents selecting the option. Bottom % is percent of the total respondents selecting the option.	Adequate Support	Not Adequate Support	Haven't Used Organization/Program
Bensalem Township Economic Development Corporation	7 6%	0 0%	108 94%
Bucks County Community and Business Development	14 12%	1 1%	101 87%
BCCC/Center for Business and Training	11 10%	1 1%	103 90%
Bucks County Economic Development Corporation	23 19%	5 4%	91 76%
Bucks County Industrial Development Authority	8 7%	1 1%	105 92%
Bucks County International Trade Council	3 3%	3 3%	106 95%
Bucks County Office of Employment and Training (Pa CareerLink)	21 18%	4 3%	92 79%
Bucks County Redevelopment	9	2	102

Authority	8%	2%	90%
Bucks County Transportation Management Association (TMA Bucks)	10 9%	4 4%	100 88%
Bucks County Workforce Investment Board	14 12%	1 1%	101 87%
Central Bucks Chamber of Commerce	29 24%	7 6%	84 70%
Greater Warminster Chamber of Commerce	4 4%	2 2%	103 94%
Lower Bucks Chamber of Commerce	31 26%	5 4%	82 69%
Pennridge Chamber of Commerce	13 12%	5 5%	93 84%
Upper Bucks Chamber of Commerce	35 28%	4 3%	86 69%
SCORE (Service Corps of Retired Executives)	16 14%	7 6%	91 80%
TeamBucks	4 4%	0 0%	110 96%
Keystone Industrial Port Complex (KIPC)	4 4%	3 3%	105 94%
New Britain Business Park	2 2%	1 1%	105 97%
Pennsylvania Biotechnology Center	15 13%	0 0%	102 87%
Governor's Action Team	7 6%	2 2%	105 92%
PA Department of Community and Economic Development	13 11%	1 1%	100 88%

10. Which of the following would help your company succeed in today's market? (Please check three that are most important to you)

Low-interest loans		63	40%
Affordable housing		11	7%
Access to public transportation		25	16%
Tax abatement programs		29	18%
Tax reform		45	28%
Access to rail, air, and port facilities		9	6%
Improved infrastructure		31	19%
Economic development		64	40%
Streamlined			

government regulations		35	22%
Incubator programs		17	11%
Workforce development		27	17%
Access to corporate or university research and development facilities		14	9%
Energy efficiency		32	20%
Healthcare reform		39	25%

11. Please share any additional comments:

37 Responses

12. Email address: (optional)

82 Responses



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